

CHALLENGE

One of the Big 4 appointed a trusted partner,
Meridian West, to support them with their global
leadership talent programme. Meridian West wanted
to pull together a team of experts to help with
delivery of a package that not only delivered great
content, but which also led to behavioural change.
The firm wanted to create Thought Leaders and knew
that they needed to combine training with coaching.

WHAT WE DID

Client Talk supported on the project by helping to design a journey which not only drew out the experience and expertise of Meridian West in creating ground breaking Thought Leadership content, but which challenged the partners limiting beliefs when it came to Thought Leadership and supported them with coaching.

RESULTS

The final package was a true collaboration and resulted in partners achieving more than they thought possible at the start of their journey. The first iteration of the project produced more than 50 pieces of content which increased the confidence among partners and generated increased understanding of the importance of it's role in professional services firms.

- Tight Deadlines
- Limiting beliefs
- Engaging senior professionals
- Behavioural Change
- Different perspectives
- Diverse teams





It was great to work with Claire on this project. It was a big project with tight deadlines. Claire was brilliant at project management; came up with great ideas and moderated her sessions with skill.

Ben Kent

Founding Director, Meridian West